



NASDAQ: LOAN

# Forward-Looking Statements



This presentation includes forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding our future results of operations and financial position, strategy and plans, and our expectations for future operations, are forward-looking statements. The words “anticipate,” “estimate,” “expect,” “project,” “plan,” “seek,” “intend,” “believe,” “may,” “might,” “will,” “should,” “could,” “likely,” “continue,” “design,” and the negative of such terms and other words and terms of similar expressions are intended to identify forward-looking statements.

We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, strategy, short-term and long-term business operations and objectives and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, some of which cannot be predicted or quantified and some of which are beyond our control, including those described in “Risk Factors.” In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur, and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, level of activity, performance or achievements. In addition, neither we nor any other person assumes responsibility for the accuracy and completeness of any of these forward-looking statements. We disclaim any duty to update any of these forward-looking statements after the date of this presentation to confirm these statements in relationship to actual results or revised expectations.

All forward-looking statements attributable to us are expressly qualified in their entirety by these cautionary statements as well as others made in this presentation. You should evaluate all forward-looking statements made by us in the context of these risks and uncertainties.

# Overview



- A leading “hard money lender” in the New York metropolitan market
- Provide short-term secured financing to real estate investors in the New York metropolitan area
- Higher rates than conventional banks for faster approval
- Typical loans range from \$300K - \$600K

# Business Model



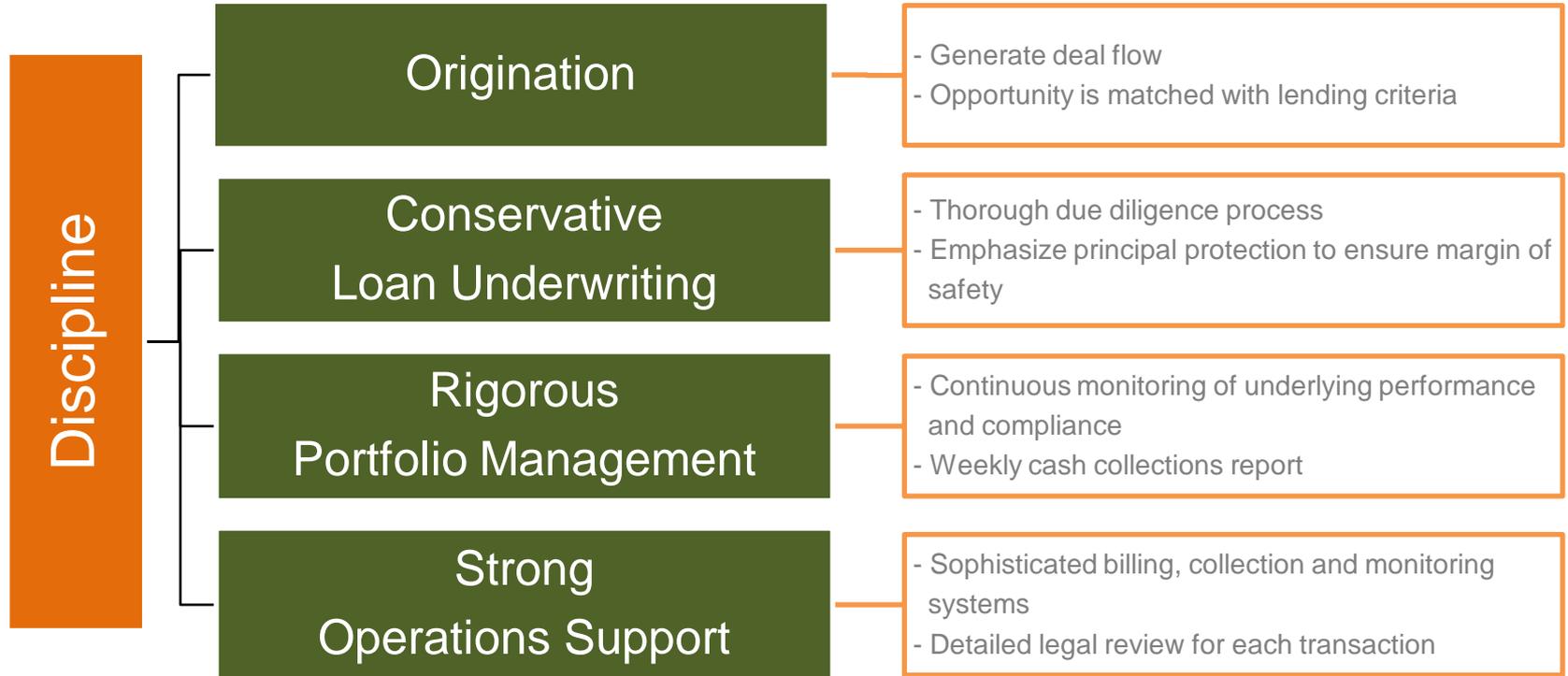
- Generate above average, consistent returns with low risk
- Rigorous due diligence comparable to a conventional bank but with quick approval
- Focused on asset and cash flow protection and net worth of principals
- Disciplined underwriting, deal structuring and portfolio management
- Every loan is secured by a first mortgage lien on a real estate
- Every loan is personally guaranteed by the principal of the borrower, which may be collaterally secured by a pledge of the principal's equity interest in the borrower
- Conservative 65% LTV (loan-to-value)

# Existing Loan Portfolio

## Deal Types



# Lending Process



# Loan Structure

|                     |   |
|---------------------|---|
| <b>Size</b>         | <ul style="list-style-type: none"> <li>• Typically, \$50K - \$1.5M</li> </ul>   |
| <b>Collateral</b>   | <ul style="list-style-type: none"> <li>• Senior Mortgage</li> </ul>   |
| <b>Term</b>         | <ul style="list-style-type: none"> <li>• Up to one year</li> </ul>  |
| <b>Rate</b>         | <ul style="list-style-type: none"> <li>• 12% - 14% (current pay)</li> </ul>   |
| <b>Upfront Fees</b> | <ul style="list-style-type: none"> <li>• 0% - 3%</li> </ul>   |
| <b>Payments</b>     | <ul style="list-style-type: none"> <li>• Typically, interest payable monthly and principal payable at maturity</li> </ul>   |
| <b>Covenants</b>    | <ul style="list-style-type: none"> <li>• According to company's lending policy</li> </ul>   |
| <b>Criteria</b>     | <ul style="list-style-type: none"> <li>• Compelling exit strategy either by selling or refinancing</li> <li>• Equity participation from borrower</li> <li>• Strong financial conditions of borrower</li> <li>• 65% LTV (loan-to-value)</li> <li>• Personal guarantees</li> <li>• Monthly interest payments</li> </ul> |

# Financial Highlights



## Portfolio Overview

- Currently managing approximately 90 loans
- Completed more than 460 transactions in 9 years worth more than \$130M
- 2015 revenues of \$4.0M compared to \$2.9M the prior year
- Since commencing this business in 2007, we have never foreclosed on a property and none of our loans have gone into default, although some have been renewed or extended to avoid premature sale or refinancing of property

## Balance Sheet

- \$32M of short-term and long-term secured loans receivable at June 30, 2016
- \$14M line of credit with Webster Business Credit Corp. with interest at either (i) 4.75% + LIBOR or (ii) Webster's base commercial lending rate + 3.25%, as we determine, secured with personal guarantee
- \$6M publicly traded bond symbol: LOAN/26
- Approximately \$19M stockholders' equity

# Organization

## CEO/Portfolio Manager

- Responsible for overall portfolio management
- Interviews each borrower
- Oversees due diligence and decision making process
- Monitors portfolio daily and interacts with borrowers

## Finance

- Preliminary screening and due diligence of financial conditions
- Monitors budget, cash reserves, and available funds
- Prepares required regulatory reports (ie. SEC)

## Legal

- Monitors due diligence process including background checks, loan contracts and mortgage documentation
- Drafts term sheets, loan contracts and mortgage documents
- Enforce and maintain compliance with covenants, file and maintain UCCs and mortgages

## Engineer, Construction Inspector, Appraiser and Loan Originator

# Management



Assaf Ran, CEO

- Assaf Ran is the founder of Manhattan Bridge Capital and has been the company's CEO and President since 1989
- Assaf has 26 years of senior management experience leading public and private businesses
- Founder of DAG Media and grew revenues to over \$12M

Vanessa Kao, CFO

- Vanessa Kao rejoined MBC in 2011 as Chief Financial Officer and Treasurer
- Previously served as the Assistant Chief Financial Officer of the Company from 2004 – 2006
- Holds an MBA in Finance and MIS/E-Commerce from the University of Missouri

Board of Directors

- Qualified and engaged
- Oversight to management
- Safety net to management team and shareholders

# MBC REIT Model

- REIT tax pass-through entity
- Distribute 90% of earnings to shareholders
- 5 largest shareholders own less than 50% of shares outstanding
- Lower leverage compared to peers
- High capital turnover results in increased liquidity
- Company has increased its quarterly dividend to \$0.10 per share

# Conclusion

- Advantages in both strong and recessionary markets
- Strong management team and proven track record
- Focused and specialized with one product – hard money loans
- Low risk of default with short-term, conservative LTV loans with thorough due diligence and transaction structuring
- Extensive experience in evaluating individual and collateral values